



## University-agency Partnerships



Begun, A. L., Berger, L. K., Otto-Salaj, L. L., & Rose, S. J. (2010). Developing effective social work university-community research collaborations. *Social Work, 55*(1), 54-62.

### WHAT IS THIS RESOURCE?

This article provides four general strategies necessary for building and maintaining effective university-community social work collaborations. The goal of this article is to provide universities and community-based social work professionals with a clear understanding of factors that can support and impede the collaborative process.

### WHAT ARE THE CRITICAL FINDINGS?

The following four general strategies emerged from the experiences of building university-community research partnerships:

#### Adopt a “Technology Exchange” Perspective

- Respect the unique contributions of each partner in the collaboration
- Foster learning exchange dialogues to shape research questions and methodologies, and ensure that research results are relevant and communicated to community practitioners.
- Encourage practitioners to integrate research evidence with clinical practice toward the goal of implementing evidence-informed or evidence-based practice.
- Facilitate active, ongoing multidirectional exchanges to satisfy the goals and objectives of both partners.

#### Adopt a Longitudinal Perspective on Collaborative Relationships

- Build on mutually rewarding interactions over time.
- Encourage agency staff to help craft the methods of the research project’s implementation.
- Provide training for practitioners in empirically supported, cutting-edge approaches they can transfer to other agency programs.
- Highlight early successes on smaller research projects that led to continuing supportive relationships.

#### Know Your Partners

- Understand why each partner is involved in the collaboration and recognize and respect different motivations/priorities.
- Know the influence of organizational systems on the behavior of the partners, and understand contextual constraints.
- Identify the individuals in each entity who are best positioned for effectiveness in different functions essential to the collaboration.
- Determine the best ways to communicate, problem solve, and maintain mutual trust and respect to understand the role of an agency’s culture on university–community collaborative partnerships.

#### Develop Clear Contracts and Budgets

- Create budgets and contracts that are clear and unambiguous.

### WHAT ARE THE IMPLICATIONS FOR OUR WORK?

A longitudinal perspective to university-agency collaboration allows partnerships to become more competitive and respond quickly to a broader range of funding opportunities, which in turn strengthen contributions and achievements of the partnership and lead to better research and implementation of evidence-based practices. Emerging trends related to social work research and pressures on community-based organizations suggest that revisiting strategies for developing university–community research partnerships is warranted.